

In the Name of God,
The compassionate, the merciful



Consulting & Entrepreneurship development M.Co.
(By certification of ministry of work & social affairs)

Introduction

Consulting & Entrepreneurship development Mahmood Co. (MC)

Registered as International company

July 2009-08-14

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The company's abilities:

- 1) Recognizing & provide documents of related & created advantages.
- 2) Defining the industrial clusters in the field of agriculture, industry & services.
- 3) Producing documents of new business plan (BP).
- 4) Producing documents of feasibility study (F.S)
- 5) Changing the famous brands of countries to supply chain management (SCM)(.....).
- 6) Providing documents & establishing holding companies at private sector (enablizing)
- 7) Providing PFS & FS documents that are acceptable for bank for early yield plans.
- 8) Planning & providing documents of skillfully & professional clinics at general & advanced levels
- 9) Training general & advanced skills.
- 10) Planning entrepreneurship & Designing business and job
- 11) Doing CDA(Cluster Development Agent)

The activities at statute for entrepreneurship development management Mahmood Co.:

Any Consulting services related on establishment & development small, medium & big companies.

Establish IT network for jobforce. Absorbing & scientific, technical & management gradation of entrepreneurs & establishing entrepreneurship clinics. marketing & institutionalization & new business and other management courses, receiving financial funds from internal & external resources ,activate reactive assets via organizing and activating consortiums ,provide data bank of defined experts & consultants and cooperate with ministry of work & social affairs and doing consulting online services via intelligent network, providing necessary software and doing commercial affairs that has accordance with executive recipe of the company and with the entrepreneurship development of ministry of work & social affairs.

Establishment date & number:86/10/02 – 294152

Legal activities of entrepreneurship development & consulting M.Co.

There are 35 duties for entrepreneurship companies that are available at article 11 of the recipe:

Article 11: duties of entrepreneurship companies are as followings:

1-11-consulting services and sustain from establishment and development small, medium & big companies

2-11-establish or membership at IT network in order to easily access to this network for entrepreneurs via these companies as a social solution.

3-11-establish computer networks

4-11-using from the capabilities in the country in order to avoid any parallel and repeated act of organizations especially in the private sector and cooperative

5-11-attempt to establishing small & medium agencies with supporting by holding companies and supplement chains

6-11-helpi to increase occupying at the country via small, medium & large agencies.

7-11-help to give technology from science & technology corridors to technical markets and relationship with industry.

8-11-increase scientific & management knowledge of entrepreneurs by training & doing business plan & etc.

9-11-research about demanded field of education and correlation with universities & research centers by referendum, marketing, feasibility &... with cooperation the mentioned unit

10-11-consulting services for job hunters in order to access free fundamental information via brochures & establishing jobs from planning & projects

11-11-guiding entrepreneurs at investment operation & provide scientific, economic & technical instruction.

12-11-provide appropriate job & business training, marketing, management & ...for entrepreneurs, investors, managers & ...

13-11-activate & using inactive investments in its limitation in the form of productive plans requirements as variable sharing models, purchase or rented models as to be timesaving & cost saving at the operational levels of planning for entrepreneurs

14-11-establishing entrepreneurship clinics to give appropriate clinics for entrepreneurs & investors difficulties at their planning & projects

15-11-economical & technical evaluations for entrepreneurs who are applicant for loans from banks

and financial resources and presidency at plannings for big , medium & small plans,

16-11-answering to loan applicants of the bank and financial resources via summon, sharing and giving facilities and ...

17-11-formatting variable solutions as industrial clusters, holding companies, participating processes and investment for many projects.

18-11- guiding & help to investment portions (machinery, instrument) productive plans and their execution (construction &...) at the cheapest price

19-11-guiding and helping to supply raw materials for productive units in the cheapest price with mahmood Co. via cambium, usance, external & internal partnership&...

20-11-organize & activate regional, national & international consortiums at the basis of production or sale at the form of chain stores &... for shelter from productive units and entrepreneurs at contract.

21-11- appropriate training of job & businesses, marketing, management &... at supreme levels for managers & entrepreneurs.

22-11-cooperation with ministry of work & social affairs at defining needed indexes in mechanization evaluator and computer motors of production plans and persuasion entrepreneurs in using them. and organize & guiding at using automatically selectors of entrepreneurs and investors consultants.

23-11-guidance & helping to financial security for entrepreneurs plans in an organized form, at a regular supervision (from an occupying plan to operate it.)Via doing contract with external & internal financial resources and also by resources of entrepreneurship & investment companies resources that will originate by ministry of work & social affairs.

24-11-cooperation with ministry of work & social affairs at providing the bank of typical plans for entrepreneurs & investors according to imparted circulars.

25-11- cooperate with work ministry & social affairs at providing innovation banks for entrepreneurs and investors by mention to environmental condition

26-11-provide data bank for defined consultants & experts to present for entrepreneurs, investors based

on continental traits and the other regional relative & absolute profits

27-11-provide data bank of job market to present for entrepreneurs, investors and applicants with mahmood Co.

28-11-organize cluster products to supply big industries material with mahmood Co. And for the reason of making new jobs and improving social structures and social reengineering.

29-11-organize the necessary commercial operation to develop external & internal markets to sales supporting of the entrepreneurs plans

30-11-technology updates notification at variable cases of production to entrepreneurs & owners of production units to synchronize and match them with the technologic change of the world by cooperation with mahmood Co.

31-11-collecting necessary standards in production products of productive process and giving services via external & internal recourses and gradation entrepreneurs products with these standards & regard them and declaration this gradation to consumers & customers.

32-11-establishing an intelligent network to provide professional & updated software's to improve work of units and also increase the power of contest of entrepreneurs(via training & employ this software's) at the scope of its activity by cooperation with Mahmood.Co

33-11-presentation worldwide, flat & full of goal publicity services, via newspapers & communication devices to give cheap publicities to entrepreneurs & Investors by cooperation with mahmood Co.

34-11-holding continual & online meetings about entrepreneurship clinics to answer requirements & solving entrepreneurs & investors with membership at the whole country, problems

35-11-organising chain products at the form of several medium & small companies as a production line for preparation usable & industrial stuff by cooperation with mahmood Co.

Special groups in the form of Out-Sourcing:

This company invites everybody with any qualification & expertises about these activities in the legal and social cooperation and consortium formats.

1-tourism groups with proficiency

- 1- 1-theme parks.
- 2- 1-healthy park.
- 3- 1-parks standardization
- 4- 1- Quality management of parks.
- 5- 1-parks engineering management.
- 6- 1-tourism & hoteling training at 19 skillful fields .
- 7- 1-planning & establishing tourism at the form of clusters.
- 8- 1-planning & establishing holding company at tourism.
- 9- 1-making new jobs at tourism and occupying.
- 10-1-establishing supply chain management at tourism.

2- IT group with following expertise's:

- 1- 2-making intelligent of towers, houses, official & commercial agencies.
- 2- 2-IT clinics.
- 3- 2-IT trainings.
- 4- 2-electronic businesses & occupying.
- 5- 2-planing & establishing IT clusters.
- 6- 2-establishing IT networks for operate and develop businesses.

3- Agriculture alteration industries group(food industries):

- 1- 3-food supply chain management.
- 2- 3-planning food industries holdings at the form of national & international.
- 3- 3-planning & establishing clusters for Agriculture alteration industries.
- 4- 3-tricky training at total & advanced levels
- 5- 3-establishing & planning the new businesses & occupying.

4- Civil & construction group:

- 1- 4-planning & establishing civil and electrical clusters at 117 skillful fields
- 2- 4- establishing & planning new businesses & occupying
- 3- 4-the new technology at construction
- 4- 4-skillful training of civil installation & electricity

5- Entrepreneurship & job making public group:

- 1- 5-conversion ideas to new businesses
- 2- 5-establish or membership at IT networks and simplify access of entrepreneurs
- 3- 5-increase occupying via establishment & development of small, medium & big agents.

- 4- 5-Giving technology & technical science from technology & science corridors to tech-market center & correlation with industry
- 5- 5-consulting services for applicants
- 6- 5-entrepreneurship general & advanced skillful training
- 7- 5-planning & establishment necessary skillful villages
- 8- 5-planning & operate entrepreneurship clinics
- 9- 5-supply financial resources from inside & outside
- 10-5-planning & activate local,regional &international consortiums
- 11-5-planning and establishment of supply chain management and chain stores
- 12-5-provide market bank
- 13-5-jobs and businesses standardation
- 14-5- loading new services and necessary for society at surrounding cities

(With cooperating with experts and capable & qualified companies will establish powerful groups in Islamic republic of Iran and we will see an appropriate capacity at independence of our country.)

The history of establishment of the company :

This company established by efforts of Mr. Mahmood saneipour (Managing director & Chair Man Officer (CEO))with more than 35 years consulting & study experience & regular research and master of business administration(MBA) in various sections of industry & service, and with addition of new opportunities and private section power and government general policies and the forth program of development, this company glories to begin its activity as the first company at consulting and entrepreneurship with legal license from ministry of job & social affairs and with special legal duties, for the reason of more cooperation at country construction by spreading the consulting culture. this activity is attendant with Iran view 2025 & article 44 policies & consulting services to entrepreneurs, investors and innovators. This company is registered at the date of (2006) with registration No: 294152-in Tehran (As International Company).

This company with reliance to its scientific experience & professional man-power and legal duties (identified from ministry of jobs and social affairs and explained

in 35 articles) is ready to act in above mentioned activities.

Guideline of the company:

Knowledge and working are conjugate.

"Imam Ali"

This company notifies its guideline by reliance to GOD and as an entrepreneurship consulting company and new job making institutions and consociate with economic growth of country.

- 1- Using entrepreneurship methods & making sure to approach ideal goals and making jobs
- 2- Respecting to Man-Power & improving them.
- 3- Emphasize on realization, development & regular improvement at company's services and customers & suppliers.
- 4- Increasing customers' knowledge with a regular instruction in order to economic & cultural development of the country.

Distinguished factors for establishing company:

- 1- Occupation making
- 2- Entrepreneurship development
- 3- Recognizing new jobs & new businesses in market edge.

4- Making economic agents more Profitable

5- Innovation in consulting industry

vision & goals of the company:

These goals are from the company's providence & management special targets that are the legend of masters and staff, and these targets link to the social development, the company, aim is to have many project in the country & region.

The company's long term & strategic goals:

- 1- Secure strategic place of company's services at modified duties in regional range.
- 2- Establish a pioneer company as an entrepreneur at occupying and development
- 3- An innovator & consultant space with the necessary power of adjustment in produce new jobs ,development and establishing occupying
- 4- Creating new service wares in consulting industry.
- 5- Establishing a consulting chain from industrial clusters to local consortiums (regional) to impressive cooperation with these companies.
- 6- Relationship between industry & university.

Selected doctrine of the company:

The company's doctrine identified as national and ultra national development at the new jobs collection. The company's core doctrine is institulazation and establishing appropriate institute for new jobs and businesses that herein every institution and its production & services brings business, production & wealth.

Mission of the company:

Mission of the company resulting of Aim, vision, values and its strategic goal, it contains : theory into practice (TIP), entrepreneurship and innovation for designing new business, Market opportunities at global level.

The ideal motto for the mission of the company:

Preoccupation for the young  improvement the family's economic condition

Success keys at doing the best:

- 1-New jobs & businesses
- 2-The professional staff & manpower
- 3-Organization with job problems approach.
- 4-Customer at the place of partner for the economy development.

5-Investment at relative advantages with high productivity,

The company's active groups:

The company's active groups are as follows:

- Civil, architecture, mechanic, electricity, and structure.
- IT & computer groups
- Training & consulting
- Feasibility study & business plan
- tourism & health tourism
- food industries & secure & presentation chains
- external & internal finance
- commercial
- Commercial – industrial affairs.
- industrial & economic clusters

Addresses of the company and its branches:

Central office:

❖ No.33, eastern 18th Ave, Sa, adat Abad, Tehran, Iran.

Tel: 021 22098737 - 021 22084393 - 0912 119 5673

❖ Besides Navy Library , 24^m enghelab street , Sabzevar ,
Iran

Tel: 0571 2230125 , 0912 406 1691

- ❖ ground floor , No.36 , 5th saremy, Shahid saremi Blv ,
Pirouzi Blv , Mashhad , Iran
Tel : 05118821721 - 09124433923
- ❖ Isfahan engineering Oficce:
No.145 , 5th floor , gholami international tower
building , Lashkar intersection , south Karghar ,
Tehran , Iran .
Tel:09127348088 , 09374030769
And Isfahan Reform & Reconstruction Organization.
- ❖ Besides police 110, after Seghol Factory, before five way,
Jomhoori Islami Ave., Neishaboor , Iran.
Tel:05512218683 – 05512218683 - 09151517202 -
09363420849
- ❖ Branch of eastern Gholestan: No.22, the first of Helal
Ahmar Ave.Ghonbad Kavoods, Iran.
Tel: 01723335344
- ❖ The companies 2nd Branch in Mashhad:
Mehrab Building, between Karafarin 7&9, Karafarin
Ave., Toos Industrial City.
Tel:05113926922 – 09158093722
Branches in Rasht, Yasooj, Zanjan, Sari, Yazd, Shiraz,
Karaj, Bojnoord, Kordestan & Urmia is also under
cunstraction.

"This Company accepts active branches in other cities"

Website: www.mahmoodces.com

[E-mail:mahmood@mahmoodces.com](mailto:mahmood@mahmoodces.com)

[E-mail:info@mahmoodces.com](mailto:info@mahmoodces.com)

[E-mail:saneipour_m@yahoo.com](mailto:saneipour_m@yahoo.com)

Entrepreneurship and occupying projects & plans in hand or processing:

Project name:

- 1-Plan of health city for Islamic countries in Mashhad state(Molk abad)
- 2-SaravanTourism plan in Gilan state
- 3-LahijanTourism plan in Gilan state.
- 4-Development plan of sheshtamad
- 5-Many clusters plan in Iran
- 6-House building projects in Iran
- 7-Technical training for graduated students
- 8-Interchange agreement with Zanjan state for many tourism projects
- 9- Clearness plan for Neishabur city
- 10- Assistance plan with many universities in Iran
- 11- Razavi road contract

- 12- Renewing the Saremieh's old tissue in Isfahan
- 13- Renewing the Beheshti street's old tissue in Isfahan
- 14- Development plan of plastic factory in Neishabur
- 15- Financing plan of parsava shandiz in Mashhad
- 16- Supply chain management for Milk processing
- 17- Supply chain management for pistachio processing
- 18- Studying occupying and businesses for the country
- 19- Renewing plan of rivers & old tissue in Rasht city
- 20- Tourism plan of eynak region in Rasht
- 21- Three housebuilding projects & metro in Isfahan
- 22- Designing & definition the Regulation of medical hospital-hotel in tourism

- 23- Making contract for training of 117 civil fields with maskan bank for establishing civil clusters of the country

President's Scientific & Experimental Background:

Mahmood Saneipour

Birth place: Shah Rood

Birth Date: 1944

1-Education:

1-1-Bachelor in Mechanic Engineering, Elmo Sanat University, Tehran, Iran (1972-1976)

2-1-Master in business administration (MBA) Tehran, Iran (1990-92)

3-1-Short term sessions such as strategic management

4-1-MS in Industrial Engineering, Islamic Azad University, Tehran, Iran (1990-92)

5-1- 30 years background at industrial consultations, Standard & Technology

6-1- 20 years experimental background in strategic planning for ministrative & industrial big companies & state organizations

7-1-Having ability at CDA plans.

2-Scientific and Research Background:

- 1-2- Teaching in Tehran University in the field of strategic planning, General Contractors and Industrial Clusters, Business Planning, Supply Chain Management, Technology and Marketing
- 2-2- Member of Scientific Steering Commission of I.R.I Vision 2025
- 3-2- Head of Science & Technology Committee of I.R.I Vision 2025
- 4-2- Head of Boushehr Azad University (in the past)
- 5-2- Head of Economic Affaire Faculty
- 6-2- Industrial Factory Planner and Consultant
- 7-2- Member of different Research Committees and Commissions
- 8-2- Different Articles in the fields of Strategic Planning
- 9-2- Member of vision Plan board of Iran 2025
- 10-2- Member of board of Control of Religions Culture development studies
- 11-2- Member of Iran Mechanic Association
- 12-2- Member of Iranian Construction Engineering Organization

13-2- Member of Islamic and Economic development Association

14-2-member of board of strategy of Tehran 2025

15-2-member of country's mind & health room

Political position:

1-3-Customs President of Islamic Republic of Iran – Vice Economic Minister (1986-88)

2-3-Governor of Tehran State (1981-83)

3-3-Deputy of Housing and Urban Development Minister (1983-84)

4-3-Vice of General - Secretary of Official and employment affairs

5-3-Member of Composing and Coordinating Commission of Secretariats of I.R.I Expediency Council

6-3-Member of I.R.I Governors Society and member of planning & economic commission of Governors Society.

Expertise's:

1-4-Expert of Standard institute (1991)

2-4- Expert Control and Technical Inspector, National Iranian Oil Company .(1993)

3-4- Expert of Construction and Urban Installation
(grade 1). (1986)

4-4-International Standard Expert of ISO-9001

5-4- Strategic management & Planning expert

6-4- Expert at marketing research.

7-4- Professional in Organizational Technology

Transfer and Technology Assessment

8-4- Professional in Supply Chain Management
(SCM)

9-4- Professional in General Contractor(GC)& spin -
off

10-4-organizing expert & & establishing small,
medium & big holding companies & making new
jobs.

5- Expertise positions:

1-5-Installations Supervisor – Semnar Company

2-5-Navy Mechanic Installations

3-5-Chairman of Maskan Bank engineering office

4-5-General Secretary Consultant of I.R.I Official
and Employer affairs

5-5-Consultant of housing urban development
Minister

- 6-5- Manager of material and mine group
(Bonyad Mostazafan)
- 7-5- Manager of Chemical and Cellulose acetate
Group (Bonyad Mostazafan)
- 8-5- Manager of Planning and programming
(Bonyad Mostazafan)
- 9-5-several membership at board of director of
companies and industrial commissions
- 10-5- Senior Consultant of Teractor Sazi Company
- 11-5- Consultant of Azarab Industry Company
- 12-5- Consultant of Iranian Lifeguards Federation
- 13-5- Senior Consultant of Imam Sadegh University
- 14-5- Project of Khorasan Energy Project
- 15-5- Strategic Planning Consultant of ISOICO
- 16-5- Strategic planning Consultant of Arvandan
Shipbuilding
- 17-5- Professional Supervisor of Religious culture
development Studies
- 18-5- Strategic Planning Consultant of Wagon Pars
Company
- 19-5- Strategic planning Consultant of Refractory
of Iran
- 20-5- Strategic planning Consultant of I.Z.M.D.C

21-5- Strategic planning Consultant of ETKA
Organization (Chain Store)

Articles, Consulting and Research:

- 1-6- Interaction between Personnel and
Organization Published in Jame Jam magazine
- 2-6- Satisfaction factors employees in Organization
- 3-6- An evaluation on Human abilities and skills
- 4-6- A Holistic Mobilization
- 5-6- The Country's Research framework published
in Ettelaat newspaper
- 6-6- Standard for Technology Transfer Senior of
Standard's day and published in Keyhan
Newspaper.
- 7-6- The relative advantages of free Commercial
Zones Published in Keyhan newspaper
- 8-6- Productivity (Article)
- 9-6- Organization and Leadership, (Seminar), based
on Islamic resources and human science &
behavior theories
- 10-6- Handbook of Inventory management and JIT
- 11-6- Varamin agricultural and Industries plan
(Teamwork)

- 12-6- Design of plastic carton production
(Teamwork)
- 13-6- Design of Industrial Covered bags
(Teamwork)
- 14-6- Design of Sparkling drink cans (Teamwork)
- 15-6- Plan of Plastic Layers and manufactured
leather (Teamwork)
- 16-6- Plan of Pomegranate powder (Teamwork)
- 17-6- Design of Transfer of Domesticated from
Tehran to Outskirts. (Teamwork)
- 18- Recognition of Industrial Services Company
- 19- Recognition of Pars Yadak Company
- 20- Recognition of T.C.C Trade Company
- 21- Recognition of Industrial Equipment Company
- 22- Results of Interplus International Fair
- 23- Industrial Opportunities of I.R.I 2th
development plot
- 24- A survey of I.R.I Research Centers
- 25- Pars Khodro Co. Strategic Plan
- 26- Tractor Company Strategic Plan
- 27- Textbook of Organizational Technology
assessment
- 28- Textbook of Procurement Engineering

- 29- Design of Medium Density Fiber (MDF)
Production (Teamwork)
- 30- Design of Cultural of Iran Military
- 31- Aerospace Structures (Lecture)
- 32- Globalization of Enterprises and Institutes
- 33- Textbook for mission of Organization
- 34- Design of P.D.C.A Cycle for General
Contractors
- 35- Logistics, a Lecture an first Logistics
Conference in Iran
- 36- An Introduction to Action Learning
- 37- A Conceptual Architecture on Supply chain
Management
- 38- The Balance Score Card for Industrial Service
Companies
- 39- Business Plan Development with COMFAR
- 40- A Research on childhood structuring
(Teamwork)
- 41- Documentation of International Standard for
Industrial Classification (ISIC) in Iran (Lecture)
- 42- A Conceptual study of science and Technology
- 43- Study of Different Methodologies Science and
Technology

- 44- An approach of humanistic an science and Technology
- 45- Study of Opportunity in manufacturing & commercial companies for Industrial Service Company
- 46- Recognition of Heavy Industrial Researches Center
- 47- A Proposal for Bread Improvement in Iran (Teamwork)
- 48- An Introduction Heavy Industrial Research center opportunities
- 49- Strategic planning of Iron – Foundry Co.
- 50- Strategic Plan of T.C.C
- 51- Strategic Plan of Industrial Service Company
- 52- Strategic Plan of Motor Sazan Company
- 53- The Impact of Social Justice for Poverty prevention
- 54- Human Resource Fostering (A research on adoptive Learning of Learners with the environment)
- 55- Recognition of Internal Factors Pars Khodro Co.
- 56- Strategic Management Role in Chain Stores

- 57- Development of Sabzevar, City with public – private - partnership
- 58- Product design of Fibers from Bit-wood (Teamwork)
- 59- Technology Recognition of Azarabb Company
- 60- Financial and Economic Recognition of Azarab Company ,(Teamwork)
- 61- Human Resource and Organizational behavior of Azarab Company, (Teamwork)
- 62- Market Research and Market Strategies recognition of Azarab Company
- 63- Leadership Recognition of Azarabb Company
- 64- Management Information System Recognition of Azarabb Company
- 65- Quality Control System Recognition of Azarabb Company
- 66- Long-Term Strategic Plane of Azarabb Company
- 67- Textbook of Vision and Mission for executives
- 68- Textbook for Technology Evaluation of Industrial units
- 69- The Import & Export Trend of Capital goods in Iran

- 70- ISO 9002 Standard Quality Management for Abyary Company
- 71- Prepare of executive Regulations for Abyary Company
- 72- A Comprehensive Plan involved Long – Term Plan of Azarab Company
- 73- Assessment Humanity Respection (Article and Book)
- 74- Composing of 5-year Strategic Plan of Tractor sazi Group
- 75- Market Research of Agriculture in Iran
- 76- Industrial Equipment Strategic Plan
- 77- Theoretical Essentials of Team working
- 78- Comparative Study of Social Conditions in I.R.I with other Asian Countries.
- 79- Religious – Humanistic Development Doctrins of I.R.I 2025 Vision
- 80- Final report of Social – Political issues Concerned with relative Commissions applicated by vision 2025 In Iran.
- 81- How become to make star the Company?
- 82- A Technology for management Standardization of Company

- 83-The modern predestinatism (Lecture)
- 84- Study and definition rights used for Society's culture based on different entities
- 85- A Comprehensive Plan for Knowledge – based Enterprises
- 86- Different Leadership and management Scales
- 87- Strategic Plan of Azarabb Company (Teamwork)
- 88- Specify of appropriate Strategic on the base of Fuzzy Method
- 89- Process of Organization Strategic design
- 90- A Proposal on Objectives, Policies and Strategies of 3rd development Plan of I.R.I
- 91- Conceptual planning according to Strategic Perspectives
- 92- A New Proposed Pattern for Insurance Service
- 93- Needs of a comprehensive plan for Organizing fruit distribution Centers
- 94- Participation Management Concepts Methods (New Solutions)
- 95- Design of I.R.I economic Development phases (Teamwork)
- 96- Public spiritual renovation

97- Definition and Description of Industrial General Contractors Role

98- Project Detailed Statement used for implementation with relative Guideline

99- A Cultural planning for I.R.I Army

100- A Plan for setting objectives, Policies and Strategies identification (text book)

101- Public behavioral Management

102- Structure of public security

103- Globalization of Enterprises and Institutes,(2 volumes books)

104- A preliminary proposal for International Converse

105- A Harmonized Structure of General policies Government policy and management Planning Organization

106- Mission, vision and perspective of Imam sadegh University (Teamwork)

107- The impacts of Globalization on different Civilizations

108- Mission of ISOICO Company (Teamwork)

109- Sectoral structures, programme and budgeting Methods

110- Industrial Features in 3rd Development of I.R.I

- 111- Industrial Anticipating and planning
Methods
- 112- Mission of Arvandan Shipbuilding Company
(Teamwork)
- 113- Strategy of national enterprise ability
application
- 114- Strategies for I.R.I Heavy Industries
development
- 115- Recognition of (ISOICO) Technology
(Teamwork)
- 116- Damagelogy of Unresponsibility of religious
affairs of Islamic Government
- 117- Market research of shipbuilding, ship
maintenance, offshore and onshore and services of
ISOICO (Teamwork)
- 118- Mission and Vision of Vagon Pars (Teamwork)
- 119- Industrial development strategy Focus on
Transport development of the country
- 120- Recognition of ISOICO Human Resource,
Education and Organizational Behavior
(Teamwork)
- 121- Environmental Pre-assumptions of Vagon
Pars Company plan (Teamwork)

- 122- ISOICO Competitors analysis and play rules in Competitive environment (Teamwork)
- 123- Growing role of shipbuilding and offshore Industry in I.R.I Industrial development
- 124- Needs to technology transfer in shipbuilding industries
- 125- Recognition of Arvandan shipbuilding Company: Human Resource, Education and Organizational behavior (Teamwork)
- 126- Textbook for how the 3rd I.R.I development plan will be controlled
- 127- Recognition Technology Assessment of Arvandan (Teamwork)
- 128- ISOICO Long-term plan Book (Teamwork)
- 129- How the I.R.I General policies will be controlled
- 130- Arvandan Market Research about goods and services (Teamwork)
- 131- Investment according to ISOICO Long-Term plan (Teamwork)
- 132- International Market research Models and Checklists

- 133- ISOICO Strategic and Medium - term plan
(Teamwork)
- 134- Harmonizing of 3th different structures:
General Policies, planning and budgeting
- 135- Investment according to Arvandan Strategic
Plan (Teamwork)
- 136- Paradigmatic Study of speed in motorway
industry (Teamwork)
- 137- Vagon Pars Technology Assessment
(Teamwork)
- 138- Study of I.R.I motorway Market size
(Teamwork)
- 139- Shipbuilding Industries Perspective and
Market Changes
- 140- Climate Analysis of Vagon Pars Company
(Teamwork)
- 141- Vagon pars Technology Paradigm study
(Teamwork)
- 142- I.R.I Motorway Industries Technology space
analysis
- 143- Ship building Industries development in
Caspian Sea (Lecture)

- 144- General needs Assessment of Vagon Pars
Differentiation (Teamwork)
- 145- Strategic office planning, ISOICO (Teamwork)
- 146- Activities, Total cost, cost-benefit analysis of
Vagon Pars (Teamwork)
- 147- Total Quality Management (T.Q.M)
Assessment of Vagon Pars (Teamwork)
- 148- Study of I.R.I motorway Market size, Vagon
Pars (Teamwork)
- 149- Study of the Technologies has been
Transferred to Vagon Pars Company (Teamwork)
- 150- The Recognition of Human Resources,
Education and Organizational Behavior, Vagon
Pars Company (Teamwork)
- 151- The Strategy of Maximum usage of Technical,
Engineering, Production and Industrial Abilities
Arvandan Company (Teamwork)
- 152- Planning of total productivity improvement of
Arvandan shipbuilding Company (Teamwork)
- 153- Planning of Procurement Engineering
Department for Arvandan Company (Teamwork)

- 154- Mechanism of Competitive Advantages and invention of Iran shipbuilding Industries, (Article, Lecture)
- 155- Study of Target Markets of ISOICO, Goods and services Export (Team working)
- 156- Strategic role of BASIJ in I.R.I Universities
- 157- Strategic plan of public Relation and International Affairs of Enterprises
- 158- Implementation plan of Quality Control circle in Arvandan Company (Teamwork)
- 159- General Perspective of Human Resource, Vagon Pars Company (Long term plan)
- 160- Implementation plan of Deming cycle, Arvandan Company
- 161- Suggestion system, Arvandan Company
- 162- General Perspective of Human Resource through long term plan (ISOICO Company)
- 163- Planning and Implementation of 5S, Vagon Pars Company
- 164- Considering of Essential Factors of Islamic management and Related Documents, According to Applicable Specifications of I.R.I 4th development plan

- 165- Strategic Long-term plan, Vagon Pars (Team working)
- 166- Seven CDs and seven Textbooks about Srtratagic planning management
- 167- Investment and strategic projects report, Vagon Pars Company (Teamwork)
- 168- Mission of Iran Refractory Company (Teamwork)
- 169- Market Research of Refractory Industries through I.R.I Middle East and Word (Teamwork)
- 170- Study of Refractory Technology space (Team working)
- 171- Design of Respect management Arvandan Company (Teamwork)
- 172- Planning and Implementation of EFQM, Arvandan Company
- 173- Planning of strategic study offices in different Companies
- 174- Plan of Organizing Cultural policies of I.R.I (Team working)
- 175- SWOT of I.R.I (Team working)
- 176-Technology Recognition of Iran Refractory Industries

- 177- Recognition and Assessment of Human Resources/ Iran Refractory Industries (Teamwork)
- 178- Recognition and Assessment of Quality Management in Iran Refractory Industries (Team working)
- 179- Recognition and Assessment of Refractory Industries related to Iran mines and Industries (Team working)
- 180- Mission Document Nursing and Midwifery Faculty of profession university (Teamwork)
- 181- Theories into practices project in the field of culture of the society (Article)
- 182- Mission Document, Etkā Chain stores (Team working)
- 183- Strategic plan of I.Z.M.D.C (Teamwork)
- 184- Specifying Market Strategies I.Z.M.D.C, (Team working)
- 185- Specifying Technology Strategies I.Z.M.D.C (Team working)
- 186- Specifying Market Strategies Etkā chain stores (Team working)
- 187- Specifying Technology Strategies Etkā chain stores (Team working)

- 188- Technology Assessment, Etká Organization
(Team working)
- 189- Balance Score Card Report, Etká chain stores
(Team working)
- 190- Iran Technology first Grade in Region (2025)
- 191- Strategic plan of Persian Gulf special zone,
(workshop)
- 192- Conceptual Architecture of Supply chain
Management for Etká Organization
- 193- Strategic plan of Basijian Consumption
Institute (Team working)
- 194- Science ontology and Epistemology
(According to I.R.R 2025 Science and Technology
vision)
- 195- I.R.I 2025 Science and Technology first grade.
(Lectures, Sharif University)
- 196- Science and Technology in relation to Island
Economic Development
- 197- Scientific motion base of sustainable
development (lecture in Hamedan University)
- 198- New Business Models, (Lecture Pasargad Oil
Company)

199- New Business model and Affect on work and investment Productivity (lecture Productivity Conference)

200- Scientific Motion base of Sustainable Development (lecture in Al-Zahra University)

201- Action Learning Instruction (text book)

202-define the learning Instruction in practice

203-planning holding company in aras food industries

204-planning holding company for international tourism Aras

205-commercial and international transportation of Aras

206-project manager of development plan of Sheshtamad City

207-project manager of pardis Shandiz Company plans

208-Razavi road project manager

209-project manager of transportation network of Khorasan State